

HM

UPDATE

MARCH 2008

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MANN FILTER PRICE CHANGES

MANN FILTER



As you may be aware the value of the £ against the € has been dropping steadily over the past few months. This means that we are now paying approximately 12% more than we were six months ago—far too much to absorb!

Therefore we have had to increase the prices of many of our filters. This has been done on an item by item basis and wherever possible we are limiting the increases to small amounts.

Please let us know if there are any references on which you feel we are now uncompetitive and we will look at them again. However please don't say 'all of them' as some increases are essential if our filter sales are to remain viable.

May we take this opportunity of pointing out that we keep a huge range of MANN filters in stock—almost 1500 part numbers at the time of writing. Over the coming weeks we will be working hard to make sure that the package is honed to be as competitive as possible.

Next day mainland delivery is free for orders over £75.00 or next morning delivery will cost you just £3.00.

Inside this month's HM Update you will find some MANN filter special offers. Please have a look through and order any quantity over 10x mixed, anytime.

Thanks for your understanding!

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NOT COMMONLY AVAILABLE?

This month's 'not yet commonly available from mainstream suppliers' item is a Genuine Renault Oil Filter Element

HM Part No.: 120RE0260

OE Part No.: 8200-362-442

HM Factor Price: £7.20 (Renault MRP: £16.10)

Fits: Renault DCi 2.0 engine as fitted to:

Nissan Primastar, Renault Laguna, Megane, Scenic, Trafic,
Vauxhall Vivaro (2005-)

At the time of writing we have stock but please phone for current availability.

SPECIAL OFFER ITEMS



Through the rest of March we will be offering the following MANN oil filters at special prices.

Please order a minimum of 10x mixed and you must claim the prices when you order.

MANN Oil Filter W712/37 (Ford OE: 1070521)

Ford Fiesta / Ford Focus / Mazda 121 / Mazda 2 1.25, 1.4, 1.6

Fram PH5556 / Mahle OC244

HM Special Factor Price: £1.48 (Ford MRP: £4.54)

MANN Oil Filter W712/52 (VW OE: 030 115 561AB)

Many small 4cyl Audi / Seat / Skoda / Volkswagen (1990-)

Fram PH8993 / Mahle OC295

HM Special Factor Price: £1.95 (VW MRP: £4.00)

MANN Oil Filter W713/28 (OE: LPW100180)

Landrover Discover 2.0 / Freelander 1.8, 2.5 / Various Rover

Fram PH4952 / Mahle OC237/1

HM Special Factor Price: £1.81 (LR MRP: £4.42)

EXCHANGE RATE—PRICE CHANGES

The cost of any parts we buy in euros has risen steeply over the past few months. Therefore prices of various product ranges will have to be reviewed in the near future. We will keep increases to a minimum.

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THE AMUSING BIT

JOKE ONE

A girl asks her boyfriend to come over Friday night and have dinner with her parents. Since this is such a big event, the girl announces to her boyfriend that after dinner, she would like to go out and make love for the first time.

Well, the boy is ecstatic, but he has never had sex before, so he takes a trip to the pharmacist to get some condoms. The pharmacist helps the boy for about an hour. He tells the boy everything there is to know about condoms and sex.

At the till, the pharmacist asks the boy how many condoms he'd like to buy, a 3-pack, 10-pack, or family pack. The boy insists on the family pack because he thinks he will be rather busy, it being his first time and all.

That night, the boy shows up at the girl's parents house and meets his girlfriend at the door. "Oh, I'm so excited for you to meet my parents, come on in!"

The boy goes inside and is taken to the dinner table where the girl's parents are seated. The boy quickly offers to say grace and bows his head.

A minute passes, and the boy is still deep in prayer, with his head down.

10 minutes pass, and still no movement from the boy.

Finally, after 20 minutes with his head down, the girlfriend leans over and whispers to the boyfriend, "I had no idea you were this religious."

The boy turns, and whispers back, "I had no idea your father was a pharmacist."

JOKE TWO

It doesn't hurt to take a hard look at yourself from time to time, and this should help get you started.

During a visit to the mental asylum, a visitor asked the Director what the criterion was which defined whether or not a patient should be institutionalized.

"Well," said the Director, "we fill up a bathtub, then we offer a teaspoon, a teacup and a bucket to the patient and ask him or her to empty the bathtub." "Oh, I understand," said the visitor. "A normal person would use the bucket because it's bigger than the spoon or the teacup."

"No." said the Director, "A normal person would pull the plug." Do you want a room with or without a view?

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